

GEORGETOWN LAW INSTITUTE FOR PUBLIC REPRESENTATION

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VIA ELECTRONIC SUBMISSION

Ms. Marlene H. Dortch Office of the Secretary Federal Communications Commission 445 Twelfth Street, S.W. Washington, D.C. 20554

Re: In re Petition for Declaratory Ruling Regarding Zevo-3, MB Docket No. 10-190,

Notice of Ex Parte Presentation

In re Sponsorship Identification Rules and Embedded Advertising, MB Docket No. 08-90, Notice of Ex Parte Presentation

Dear Ms. Dortch:

On December 6, 2010, Susan Linn, Director of the Campaign for a Commercial-Free Childhood ("CCFC"), together with their counsel, Angela Campbell and Guilherme Roschke, and Georgetown Law student Matthew Rich, of the Institute for Public Representation ("IPR"), met with Marilyn Sonn and Josh Gottheimer from Chairman Julius Genachowski's office, Jordan Usdan, Susan Aaron from the Office of the General Counsel, and the following members of the Media Bureau: William Lake, Mary Beth Murphy, Kim Matthews, David Konczal and Holly Saurer. CCFC and IPR also met separately with Dave Grimaldi from Commissioner Mignon Clyburn's office and Joshua Cinelli from Commissioner Michael Copps' office. CCFC provided the same information in all three meetings.

To illustrate how *Zevo-3* is a commercial for Skechers' sneakers, CCFC began by showing a Skechers commercial for Z-Strap sneakers featuring the spokescharacter Z-Strap. CCFC then showed a screenshot of Skechers' website featuring the spokescharacter Z-Strap

¹ SKECHERS Super Z Strap Kids Sneakers, http://www.youtube.com/watch?v=kq9GKuE5vXc (Dec. 6, 2010).

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along with sneakers referred to as "Z-Strap Shoes." Finally, CCFC showed a short clip from an episode of *Zevo-3*, which featured the three spokecharacters.³

CCFC argued that if Skechers paid any consideration to Nickelodeon for the airing of *Zevo-3*, the entire program would be considered commercial matter and would clearly violate the commercial limits in the Children's Television Act and FCC rules. CCFC emphasized that to the extent the Commission does not have information regarding what if any payment was made by Nickelodeon to Skechers to air the show, the Commission should obtain this information as part of its decision-making process.

Even if Skechers did not pay Nicktoons to air the program, CCFC explained that *Zevo-3* violated existing Commission policies requiring the separation of commercial and program content. CCFC explained that because the three spokescharacters were created and used in advertisements to sell Skechers sneakers, children would view the program as promoting the shoes associated with the characters. The confusion caused by creating a program based on advertising spokecharacters is exacerbated by the fact that two spokescharacters, Z-Strap and Elastika, share their name with a specific model of Skechers sneaker. Using the spokescharacters and their names which are the same as the shoes presents a classic case of embedded advertising. In the Commission's Notice of Proposed Rule Making on Embedded Advertising, it concluded that embedded advertising in children's programs would violate the separations policy.⁴

CCFC emphasized that two coalition, the Children's Media Policy Coalition and Food Marketing Working Group, as well as over 1,500 individual parents supported CCFC's request. CCFC also pointed out that Common Sense Media, which reviews children's program on its website, gave *Zevo-3* low grades for "Educational value" and "Role models" while warning parents to "watch out for" issues with "violence and scariness" and "consumerism." The Common Sense Media reviewer noted that "Parents need to know that the characters in this action cartoon originated within a Skechers commercial and the show could be construed as an extended advertisement for Skechers, who is a producer of the program. Additionally, comments posted by viewers expressed concern about the commercial nature of the program. For example, one commented: "I turn on my T.V, only to find "Zevo-3" This show is just terrible! I'm disgusted with what Nick is actually airing. Are you serious? It's a 22 minute commercial." Another post stated:

² http://www.skechers.com/shoes-and-clothing/brands/z-strap/list. This screenshot was also Exhibit B-1 in CCFC's reply comments.

³ Zevo-3 episode 5 part 2, http://www.youtube.com/watch?v=jbtkYhdMD90& (Dec. 6, 2010).

⁴ Notice of Proposed Rulemaking – Sponsorship Identification Rules and Embedded Advertising, 23 FCC Rcd 10682, 10691-92 (2008).

⁵ http://www.commonsensemedia.org/tv-reviews/zevo-3; see Attachment A.

⁶ Review by Emily Ashby, http://www.commonsensemedia.org/tv-reviews/zevo-3 (Dec. 7, 2010).

⁷ Review by TheMolli6, age 17, http://www.commonsensemedia.org/tv-reviews/zevo-3/user-reviews?filter=kid (Dec. 7, 2010).

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On top of the obvious product placement (the main characters are all based off of older Sketchers commercials) and excessive flirting done by children, the show has no educational value, implies that violence is the only way to defeat their enemies, has no visible role models, and uses inappropriate words constantly (stupid and butt are among the most common).⁸

Finally, CCFC emphasized that it was only requesting that the FCC issue a declaratory ruling concerning this particular children's program and that such a ruling would not affect other existing programming that feature toys or are based on movies, books or video games. While CCFC would welcome the Commission reexamining its rules protecting children from over-commercialization, such a review is unnecessary for the Commission to find that *Zevo-3* is in violation of its current laws and policies. On the other hand, the Commission's failure to act would open the floodgates to other programs featuring spokescharacters for fast food restaurants, sugary cereal and other foods that are contributing the epidemic of childhood obesity.

Sincerely,

Guilherme Roschke Staff Attorney Matthew Rich Georgetown Law Student

cc (via email): Kim Matthews

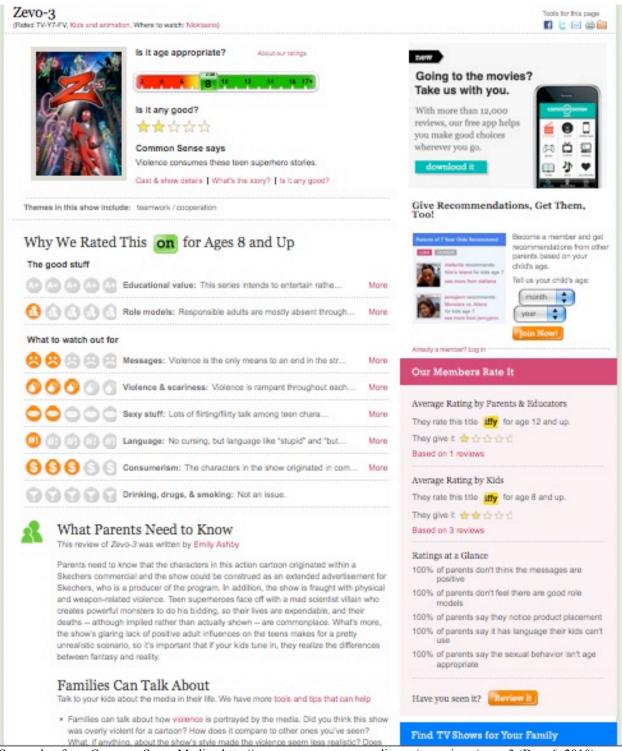
Marilyn Sonn Josh Gottheimer Mary Beth Murphy

Holly Saurer Susan Aaron Jordan Usdan William Lake David Konczal Dave Grimaldi Joshua Cinelli

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⁸ Review by Neyer, http://www.commonsensemedia.org/tv-reviews/zevo-3/user-reviews?filter=adult (Dec. 7, 2010).

Attachment A



Screenshot from Common Sense Media. http://www.commonsensemedia.org/tv-reviews/zevo-3 (Dec. 6, 2010).